SOLICITATION No. 191N6018Q0009

Name & address of Offeror

________________________________________
________________________________________

You are invited to submit your lowest prices for “Supply/Installation of Solar Water Heaters” as per specification given below. Your offer must be submitted via email to contracting officer ID at Chennai_GSO_Americans@state.gov with cc to Malathy Ravi at RaviM2@state.gov on or before Friday, August 10, 2018 by 1400hours. Offers submitted on any other e-mail, shall not be considered for further evaluation. The Offeror must write their name, address and contact phone number on each page. The Contracting Officer shall provide additional information and/or clarifications concerning this solicitation.

Goods – Description

Supply and Installation of Solar Water Heaters as per below specification, inclusive of circulation pumps.

1. Solahart 302 KF Free Heat Model [300 LPD system] including base frame, 2.4 kw element and thermostat, one hot water circulation pump. – 8 sets.

2. Installation of Solar water heaters at following USG Residences, as per below specification. Qty – 8 sets.

1. PREM HOUSE – 1 set
   17 (Old #10), First Street, Kasturi Ranga Road, Alwarpet, Chennai-600 018, India.

2. 35 BISHOPS GARDEN L & U - 2 sets.
   35 (Old #15), Bishops Garden, R.A.Puram, Chennai-600 028, India.

3. 36 BISHOPS GARDEN L & U - 2 sets.
   36 (Old #16), Bishops Garden, R.A. Puram, Chennai-600 028, India.

   12 (Old #1), Turnbulls Road Ext., Chennai-600 035, India

5. LINCOLN L& U - 2 sets.
   31(Old #13), Bishops Garden, R.A.Puram, Chennai-600 028, India.
- **Vendor must meet following requirement [Mandatory].**
  
  - Local service support availability
  - Details of Past Performance in the local region
  - Warranty requirement – 10 years.

**TECHNICAL SPECIFICATION:**

<table>
<thead>
<tr>
<th>Sl/No.</th>
<th>Details</th>
<th>Specs</th>
<th>Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Storage capacity</td>
<td>300</td>
<td>litres</td>
</tr>
<tr>
<td>2</td>
<td>Boost capacity (electric)</td>
<td>150</td>
<td>litres</td>
</tr>
<tr>
<td></td>
<td>Electric boost heating unit type</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Cu sheath immersion element</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Weight empty</td>
<td>187</td>
<td>kgs</td>
</tr>
<tr>
<td>4</td>
<td>Weight full</td>
<td>495</td>
<td>kgs</td>
</tr>
<tr>
<td>5</td>
<td>Width</td>
<td>95.7</td>
<td>inches</td>
</tr>
<tr>
<td>6</td>
<td>length</td>
<td>103.5</td>
<td>inches</td>
</tr>
</tbody>
</table>

**Collector specs**

<table>
<thead>
<tr>
<th>Sl/No.</th>
<th>Details</th>
<th>Specs</th>
<th>Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Heating area</td>
<td>20</td>
<td>sft</td>
</tr>
<tr>
<td>2</td>
<td>Dimensions (L, W, H)</td>
<td>76.3, 40.3, 3.0</td>
<td>in, in, in</td>
</tr>
<tr>
<td>3</td>
<td>Capacity</td>
<td>3.5</td>
<td>litres</td>
</tr>
<tr>
<td>4</td>
<td>Weight empty</td>
<td>42</td>
<td>kgs</td>
</tr>
<tr>
<td>5</td>
<td>Weight full</td>
<td>46</td>
<td>kgs</td>
</tr>
<tr>
<td>6</td>
<td>Working pressure</td>
<td>12</td>
<td>psi</td>
</tr>
<tr>
<td>7</td>
<td>Absorber surface</td>
<td>Chromonyx selective surface</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Absorber material</td>
<td>steel</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Raiser material</td>
<td>steel</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Number of raisers</td>
<td>35</td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Tray material</td>
<td>07mm Alu</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Insulation material (base)</td>
<td>38mm glass wool blanket</td>
<td></td>
</tr>
<tr>
<td>13</td>
<td>Glass</td>
<td>3.2mm tempered low iron</td>
<td></td>
</tr>
</tbody>
</table>

Cost Break Up (**This RFQ is intend for suppliers within India WITH LOCAL SERVICE SUPPORT IN CHENNAI**)  

A) Solar Water Heater Cost  
B) Installation charges
C) GST

Other Charges as applicable

Total Cost inclusive of all changes

Note: IMPORTANT INSTRUCTIONS: PLEASE READ CAREFULLY WHILE SUBMITTING THE OFFER

A. Please quote only for available product. Quoted product should be 100% technical compliance. Please advise confirmation of availability, lead time of delivery period in your proposal.

B. The contractor shall furnish and deliver the material in one consolidated shipment to the American Consulate General, Chennai, in accordance with the specifications and terms and conditions set forth herein.

C. For any technical query kindly email Contracting Officers with cc to Procurement Section by 1700hrs on Tuesday, July 31st, 2018. The answer to the queries will be shared with all prospective bidders. Any query received after July 31, 2018 will not be entertained.

D. Submission of the offer: The quotation must be submitted electronically (via email) no later than 1400hours local time on or before Friday, August 10, 2018 at Chennai_GSO_Americans@state.gov, with cc to RaviM2@state.gov with subject line “191N6018Q0009 – Supply/Installation of Solar Water Heaters”. Please do not submit your quotations via courier. Please submit signed and dated offers to the office/e-mail ID specified in this solicitation at or before the exact time specified in this solicitation. Offers should be submitted on as specified in the solicitation.

E. Quote submitted at any other email id and after the due date and time given shall not be considered.

F. This will be a firm fixed price Contract with no additional charges for currency fluctuation. The prices shall mention all taxes and freight separately if applicable.

G. Goods & Service Tax (GST): Applicable for vendors operating within India. PI’s note that the GST unique identification number (UIN) for Consulate Chennai is UIN: 3317USA00002UNE. U.S. Consulate General Chennai that in the new GST regime the exemption at the point-of-sale for the Consulate has been replaced with the claim of refund from the local government after the purchases have been made with the payment of GST. Refer attached GST Circular to vendor for details.

H. Kindly prepare your quotations clearly giving break-up of GST.

I. Please note that the Government shall reject proposal that do not contain the above information or are otherwise incomplete.
1. **DELIVERY SCHEDULE**: Solar Water Heaters should deliver and install, as per delivery committed in the quote and mentioned in the Purchase Order.

2. **Kindly submit following documents along with offer.**
   (a) Quote must be accompanied with technical data sheet (TDS). Offer without technical data sheet shall not be considered for further evaluation.

3. **Period for acceptance of offers.**
   The offeror agrees to hold the prices in its offer, unless there is a major revision in price due to host Government regulations

**NOTE:** IT IS MANDATORY TO REGISTER IN SAM FOR ORDERS VALUE OVER $30000

**KINDLY VISIT [WWW.SAM.GOV](http://WWW.SAM.GOV) TO REGISTER YOUR COMPANY. THERE IS NO COST TO REGISTER IN SAM. SEE ATTACHED QUICK START GUIDE / STEP BY STEP PROCESS FOR NEW REGISTRATION. ORDERS WILL BE ISSUED ONLY IF YOU HAVE THE REGISTRATION. KINDLY START THE PROCESS NOW.**

5. **System for Award Management.** The offeror acknowledges the requirement that a prospective awardee shall be registered in the SAM database prior to award, during performance and through final payment of any contract resulting from this solicitation. If the Offeror does not become registered in the SAM database in the time prescribed by the Contracting Officer, the Contracting Officer will proceed to award to the next otherwise successful registered Offeror. Offerors may obtain information on registration and annual confirmation requirements via the SAM database accessed through [https://www.acquisition.gov](https://www.acquisition.gov)

7. **Evaluation Factors:**

   - Award will be made to the lowest priced, technically acceptable, responsible bided offer.
   - Record of satisfactory past performance.
   - The Government reserves the right to reject proposals that are unreasonably low or high in price.
   - Offer acceptability will be determined by assessing the bidder's compliance with the terms of the RFQ. The offeror must properly complete and submit all sections of the solicitation. Proposals which do not comply with the RFQ may be rejected on that basis.
   - The Government will determine bidder responsibility by analyzing whether the apparent successful bidder complies with the requirements of FAR 9.1, including:
     - adequate financial resources or the ability to obtain them;
     - ability to comply with the required performance period, taking into consideration all existing commercial and governmental business...
AMERICAN CONSULATE GENERAL, CHENNAI
SUPPLY/INSTALLATION-SOLAR WATER HEATERS FOR USG RESIDENCES

commitments;
  o satisfactory record of integrity and business ethics;
  o necessary organization, experience, and skills or the ability to obtain them;
  o necessary equipment and facilities or the ability to obtain them; and
  o be otherwise qualified and eligible to receive an award under applicable laws and regulations.

➢ Vendor must have sales / service support in Chennai [Mandatory]. Quoted product must have warranty.

8. Terms and Conditions:

➢ If your proposal/offer are accepted, American Consulate, Chennai will issue a U S Government firm and fixed price purchase order.
➢ American Consulate does not make any advance payment.
➢ Consulate reserve the right to cancel the Purchase Order at any given time, if the supply is not executed to the satisfactory level.
➢ Payment Terms: Part/Payment shall be made thru EFT (electronic fund transfer) within Net 30 days of receipt of material and installation with proper original invoice at American Consulate, Chennai, India.

Important: The American Consulate reserves the right to reject any or all offers, and to delete any portion/or items of the solicitation. Once the Purchase Order is awarded, the prices shall hold good till the delivery is completed.

Name of the Offerer

Signature __________________________ Dated __________________________

Telephone # __________________________

Fax # __________________________

Email Id: __________________________

Sincerely

Andrew B. Holtz
Contracting Officer